



# Investment Performance

This report provides historic performance for investment options available through TAL investment products as at the 31 December 2021. The results may be different to the investment performance return shown on your annual statement, which takes into account your individual account management cost, tax and timing of transaction in your account.

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Advance Asset Deferred Annuity (ADD)</b>						
TAL Balanced Growth	23.25	2.66	11.51	9.21	6.47	8.26
TAL Security Focus	15.92	1.11	4.01	4.41	2.66	4.08
<b>Advance Asset Investment Bond (ADB)</b>						
TAL Balanced Series 1	4.78	2.12	9.41	7.63	5.62	6.61
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
<b>Bank Bond Deferred Annuity (ULD)</b>						
TAL Bank Portfolio	6.80	1.01	3.53	5.33	3.97	5.74
<b>Bank Bond Ordinary (ULO)</b>						
TAL Bank Portfolio	4.76	0.72	2.53	4.17	3.83	5.10
<b>Bank Bond Superannuation (ULS)</b>						
TAL Bank Portfolio	6.80	1.01	3.53	5.33	3.97	5.74
<b>Blue Ribbon Deferred Annuity (BDB)</b>						
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Balanced Growth	23.25	2.66	11.51	9.21	6.47	8.26
TAL Conservative Balanced	20.09	1.85	8.26	6.35	5.49	6.84
TAL Growth Maximiser	25.29	2.81	13.35	10.08	8.81	10.58
TAL Security Focus	15.92	1.11	4.01	4.41	2.66	4.08

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Blue Ribbon Executive - Savings (BEO)</b>						
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Conservative Balanced*	13.88	1.37	5.75	5.07	3.78	4.88
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
TAL Security Focus*	12.08	0.80	3.11	3.29	2.50	3.40
<b>Blue Ribbon Executive - Super (BES)</b>						
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
<b>Blue Ribbon Investment Bond (BOB)</b>						
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
<b>Blue Ribbon Plus - Savings (BRO)</b>						
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Blue Ribbon Plus - Super (BRS)</b>						
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
<b>Blue Ribbon Series - Savings (BOR)</b>						
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
<b>Bond - Unit Linked (UB4) - ORD</b>						
TAL Balanced Growth	7.74	-1.09	8.55	7.03	5.08	6.11
TAL Bank Portfolio	4.76	0.72	2.53	4.17	3.83	5.10
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	5.76	3.65	23.32	10.81	7.86	10.95
TAL Security Focus	7.78	-3.91	4.09	4.63	2.92	4.40
<b>Bond - Unit Linked (UB4) - SUPER</b>						
TAL Balanced Growth	15.82	-2.43	11.69	9.48	6.75	8.60
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Ethical Growth	41.67	3.98	16.08	16.32	11.91	10.58
TAL International Growth	10.66	1.71	21.17	17.61	13.45	14.33
TAL Property Plus	5.76	3.65	23.32	10.81	7.86	10.95

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Deferred Annuity - Unit Linked (UB3)</b>						
TAL Balanced Growth	15.82	-2.43	11.69	9.48	6.75	8.60
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Ethical Growth	41.67	3.98	16.08	16.32	11.91	10.58
TAL International Growth	10.66	1.71	21.17	17.61	13.45	14.33
TAL Property Plus	5.76	3.65	23.32	10.81	7.86	10.95
TAL Security Focus	7.78	-3.91	4.09	4.63	2.92	4.40
<b>Friends Unit Linked Superannuation (FULS)</b>						
TAL Balanced Growth	16.58	-2.49	11.26	8.82	7.59	9.01
TAL Ethical Growth	17.28	-1.22	15.96	16.58	12.26	10.99
TAL International Growth	10.72	1.73	21.01	17.66	13.55	14.41
TAL Security Focus	8.03	-3.95	3.87	4.35	2.90	4.61
<b>Health Invest Salary Sacrifice (HES)</b>						
TAL Australian Shares	21.74	1.28	11.27	7.98	5.62	6.66
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	4.57	4.00	17.95	8.36	5.77	8.98
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Managed Investment Bond (MIB)</b>						
Capital Protected - Series 1	49.94	0.84	5.84	3.52	2.47	3.22
Capital Protected - Series 2	33.87	0.65	5.69	2.49	1.23	1.81
Performance - Series 1	64.39	2.30	10.18	7.68	5.66	6.68
Performance - - Series 2	40.94	2.11	9.22	6.18	4.02	4.90
<b>Ordinary Unit Linked Bond (USO)</b>						
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
<b>Passport Ordinary (PO)</b>						
TAL Australian Shares	21.74	1.28	11.27	7.98	5.62	6.66
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	4.57	4.00	17.95	8.36	5.77	8.98
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
<b>Personal Superannuation Plan (PSP)</b>						
TAL Australian Shares	32.42	1.60	10.96	2.50	3.05	6.17
TAL Australian Shares - Non Renewing Regular Premiums	26.56	1.60	10.99	1.94	2.35	5.39
TAL Capital Protected	54.34	0.84	2.98	3.58	2.57	3.56
TAL Capital Protected - Non Renewing Regular Premiums	43.60	0.84	3.00	3.17	2.05	2.95
TAL Diversified	1.66	1.56	13.70	16.59	NA	NA
TAL Diversified - Non Renewing Regular Premiums	1.67	1.55	13.73	16.64	NA	NA

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Personal Superannuation Plan (PSP)</b>						
TAL Performance	121.42	2.52	10.94	8.34	5.69	7.50
TAL Performance - Non Renewing Regular Premiums	96.05	2.52	10.93	7.83	5.06	6.75
<b>Pooled Investment Fund (POOL)</b>						
Balanced Growth Taxed	51.19	2.81	11.96	9.53	8.29	9.72
TAL Cash	13.97	-0.13	-0.49	0.01	0.37	1.06
<b>Prestige Deferred Annuity Bond (PBD)</b>						
TAL Assured Caution	12.25	0.45	0.91	5.49	3.93	3.62
TAL Australian Shares	31.88	1.61	14.14	10.20	7.25	8.39
TAL Balanced Growth	23.25	2.66	11.51	9.21	6.47	8.26
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Conservative Balanced	20.09	1.85	8.26	6.35	5.49	6.84
TAL Ethical Growth	41.67	3.98	16.08	16.32	11.91	10.58
TAL Growth Maximiser	25.29	2.81	13.35	10.08	8.81	10.58
TAL International Growth	10.66	1.71	21.17	17.61	13.45	14.33
TAL Property Plus	18.21	9.16	23.48	10.66	7.65	10.67
TAL Security Focus	15.92	1.11	4.01	4.41	2.66	4.08
<b>Prestige Investment Bond (PBO)</b>						
TAL Australian Shares	21.74	1.28	11.27	7.98	5.62	6.66
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Balanced Growth*	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Cash*	7.16	-0.16	-0.61	-0.74	-0.58	-0.14

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Prestige Investment Bond (PBO)</b>						
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL International Growth*	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	4.57	4.00	17.95	8.36	5.77	8.98
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
<b>Prestige Superannuation Bond (PBS)</b>						
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
<b>Rollover Deferred Annuity (RDA)</b>						
Australian Shares	32.42	1.60	10.96	2.50	3.05	6.17
Capital Protected - Series 1	70.01	1.02	3.77	4.37	3.35	4.36
Capital Protected - Series 2	54.34	0.84	2.98	3.58	2.57	3.56
Diversified	1.66	1.56	13.70	16.59	NA	NA
Performance - Series 1	161.27	2.72	11.86	9.28	6.61	8.45
Performance - Series 2	121.42	2.52	10.94	8.34	5.69	7.50
<b>Superannuation and Rollover Master Plan (SRMP)</b>						
TAL Australian Shares	32.42	1.60	10.96	2.50	3.05	6.17
TAL Capital Protected - Series 1	54.34	0.84	2.98	3.58	2.57	3.56
TAL Capital Protected - Series 2	70.01	1.02	3.77	4.37	3.35	4.36
TAL Diversified	1.66	1.56	13.70	16.59	NA	NA
TAL Performance - Series 1	161.27	2.72	11.86	9.28	6.61	8.45
TAL Performance - Series 2	121.42	2.52	10.94	8.34	5.69	7.50

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>TOWER Allocated Annuity (TLAA)</b>						
TAL Alloc & Unitised Annuity Security Focus	6.84	1.23	4.42	4.89	3.94	5.33
TAL Allocated Annuity Australian Shares	12.70	1.77	15.60	11.53	8.34	9.70
TAL Allocated Annuity Balanced Growth	9.25	2.87	12.66	9.90	7.29	9.08
<b>TOWER Managed Deferred Annuity (TBD)</b>						
TAL Assured Caution	12.25	0.45	0.91	5.49	3.93	3.62
TAL Australian Shares	31.88	1.61	14.14	10.20	7.25	8.39
TAL Balanced Growth	23.25	2.66	11.51	9.21	6.47	8.26
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Conservative Balanced	20.09	1.85	8.26	6.35	5.49	6.84
TAL Ethical Growth	41.67	3.98	16.08	16.32	11.91	10.58
TAL Growth Maximiser	25.29	2.81	13.35	10.08	8.81	10.58
TAL International Growth	10.66	1.71	21.17	17.61	13.45	14.33
TAL Property Plus	18.21	9.16	23.48	10.66	7.65	10.67
TAL Security Focus	15.92	1.11	4.01	4.41	2.66	4.08
<b>TOWER Managed Investment Bond (TBO)</b>						
TAL Australian Shares	21.74	1.28	11.27	7.98	5.62	6.66
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Balanced Growth*	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Cash*	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45



	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>TOWER Managed Investment Bond (TBO)</b>						
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL Growth Maximiser*	16.28	2.18	10.71	8.44	6.11	7.46
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	4.57	4.00	17.95	8.36	5.77	8.98
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
<b>TOWER Managed Super Bond (TBS)</b>						
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
<b>TOWER Savings Account (TSA) - ORD</b>						
TAL Australian Shares	21.74	1.28	11.27	7.98	5.62	6.66
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Balanced Growth*	16.42	2.04	9.31	7.37	5.33	6.29
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL Growth Maximiser*	16.28	2.18	10.71	8.44	6.11	7.46
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	4.57	4.00	17.95	8.36	5.77	8.98
TAL Security Focus	12.08	0.80	3.11	3.29	2.50	3.40
<b>TOWER Savings Account (TSA) - SUPER</b>						
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Unit Linked Bond (UB2) - ORD</b>						
TAL Balanced Growth	7.74	-1.09	8.55	7.03	5.08	6.11
TAL Balanced Growth*	16.42	2.04	9.31	7.37	5.33	6.29
TAL Bank Portfolio	4.76	0.72	2.53	4.17	3.83	5.10
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Property Plus	4.57	4.00	17.95	8.36	5.77	8.98
TAL Security Focus	7.78	-3.91	4.09	4.63	2.92	4.40
<b>Unit Linked Bond (UB2) - SUPER</b>						
TAL Balanced Growth	15.82	-2.43	11.69	9.48	6.75	8.60
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Ethical Growth	41.67	3.98	16.08	16.32	11.91	10.58
TAL International Growth	10.66	1.71	21.17	17.61	13.45	14.33
TAL Property Plus	5.76	3.65	23.32	10.81	7.86	10.95
<b>Unit Linked Bond – Series B (UBO)</b>						
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
<b>Unit Linked Deferred Annuity (UB1)</b>						
TAL Balanced Growth	15.82	-2.43	11.69	9.48	6.75	8.60
TAL Cash	8.69	-0.24	-1.08	-0.84	-0.57	0.04
TAL Ethical Growth	41.67	3.98	16.08	16.32	11.91	10.58
TAL International Growth	10.66	1.71	21.17	17.61	13.45	14.33
TAL Property Plus	5.76	3.65	23.32	10.81	7.86	10.95
TAL Security Focus	7.78	-3.91	4.09	4.63	2.92	4.40

	Unit Price	Quarterly %	1 Year (Annualised) %	3 Years (Annualised) %	5 Years (Annualised) %	10 Years (Annualised) %
<b>Unit Linked Reg Prem Ordinary (URO)</b>						
TAL Conservative Balanced - Acc	13.88	1.37	5.75	5.07	3.78	4.88
TAL Conservative Balanced	13.88	1.37	5.75	5.07	3.78	4.88
<b>Unit Linked Regular Premium (UL4)</b>						
TAL Cash	7.16	-0.16	-0.61	-0.74	-0.58	-0.14
TAL Balanced Growth	16.42	2.04	9.31	7.37	5.33	6.29
TAL Ethical Growth	7.87	-0.10	11.23	12.43	7.83	7.45
TAL Growth Maximiser	16.28	2.18	10.71	8.44	6.11	7.46
TAL International Growth	6.17	2.51	16.98	14.43	10.21	10.57
TAL Security Focus*	12.08	0.80	3.11	3.29	2.50	3.40
<b>Unit Linked Super Bond (USS)</b>						
TAL Conservative Balanced	20.09	1.85	8.26	6.35	5.49	6.84

\* Formerly Entry Fee Option – entry fee was removed in December 2021

#### Important information

These products are closed to new investors.

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