

Accelerated Protection Life Insurance Premiums

KEY FACTS

This information sheet is designed to provide you with key facts about your life insurance premiums.

This document is **not** a Product Disclosure Statement (PDS). The terms and conditions of cover provided under TAL Accelerated Protection are set out in the TAL Accelerated Protection PDS and Policy Document, along with any Policy Schedule (if applicable).

This document contains general advice only and does not take into account your individual objectives, financial situation or needs. Before you decide to buy or continue to hold TAL Accelerated Protection, you should carefully read the PDS and Policy Document.

For key facts about the different types of cover we offer, please refer to the relevant Key Fact Sheet for the applicable cover type. TAL Accelerated Protection may be acquired through various distributors and without personal financial product advice (it may be purchased directly online or over the phone). Certain benefits and features of TAL Accelerated Protection are not available when purchasing the product directly. Your distributor will inform you if any features (such as options, benefits or sum insured limits) you seek are not available to you.

The cost of life insurance

The cost of your Policy (this is called the 'premium') depends on a range of factors, including but not limited to:

- the type of cover,
- your age and sex,
- whether you smoke,
- the length of time you have had your Policy, and
- how often you choose to pay your premiums.

We may also take into account in determining insurance premium amounts, your:

- occupation,
- health,
- income,
- personal pastimes,
- lifestyle,
- the number or type of Plans you hold across one or more policies, and
- other factors.

We ask for this information so that the premiums we charge take into account the different levels of risk presented by different customer groups.

Sometimes discounts may apply to certain Plans; however, these may not apply for the full term of your Policy. Once we know a little bit about you and the cover you require, we can provide you with an indicative quote for your premium. The quoted premium may change once we have all the information we require to complete our Underwriting assessment.

All premiums are payable in advance, by the due date shown in your Policy Schedule. We will inform you of the premium payable in subsequent years before each Policy anniversary.



Have questions about your cover or this information? Call us on **1300 209 088**.

This document is a guide only and contains a summary of information available in the Product Disclosure Statement (PDS) and Policy Document issued to you at the time you joined. It is not a substitute for your careful reading of the PDS which contain important information to help you understand the product, including what's covered and what's not covered, and you should decide whether it is appropriate for you and whether to use any of the services we offer. This information is general advice only and does not take into account your individual needs, objectives, or financial situation. The Target Market Determination (TMD), where applicable, for the product is available on our website.

Insurance is issued by TAL Life Limited ABN 70 050 109 450 AFSL 237848 (the insurer). TAL Direct Pty Limited ABN 39 084 666 017 AFSL 243260 (TAL Direct) has been authorised under an arrangement with the insurer to enter into, vary or cancel insurance cover on behalf of the insurer.

TAL

Your premium can be either 'stepped' or 'level'

Stepped premium

If you choose stepped premium, the premium is calculated based on your total Benefit Amount, the length of time you have had your Policy and your age as at each Policy anniversary. This means your premium will generally increase at each Policy anniversary. There are a range of other reasons why your stepped premium may increase, including if we change our premium rates. Please see the 'Reason for changes to your premiums' section below for more information.

Stepped Premiums take into account the likelihood of a claim being made by age, so, as a customer gets older, the cost of cover will generally start off cheaper but increase at each Policy anniversary because premiums are recalculated each year as you get older.

If the Inflation Protection Benefit applies to your policy, premiums will also increase due to changes to the Consumer Price Index (CPI) and the effect this has on increasing your Benefit Amount. Refer to the PDS for more information about the Inflation Protection Benefit.

Level premium

If you choose level premiums, the premium paid is based on your age at the Plan start date. **Level premiums are not fixed. They can change.** Where you choose to increase your cover or the Inflation Protection Benefit has been selected on your policy, the premium rates used to calculate premiums will be based on the Life Insured's age at that time. There are a range of other reasons why your level premium may increase, including if we change our premium rates. Please see the 'Reason for changes to your premiums' section below for more information.

Where level premium 'to age 65' is shown in your Policy Schedule, premiums will change to stepped premiums on the Policy anniversary before the Life Insured's 65th birthday. Where level premium 'to age 70' is shown in your Policy Schedule, premiums will change to stepped premiums on the Policy anniversary before the Life Insured's 70th birthday.

Level premiums will increase due to changes to the CPI (if the Inflation Protection Benefit applies) or if you increase your Benefit Amount – the cost of that new cover will be added to the premium each time inflation is applied annually at your policy anniversary. Refer to the PDS for more information about the Inflation Protection Benefit.

Reason for changes to your premiums

For both stepped and level premium, your premiums and the amount you pay will change if:

- you vary your Policy, for example when you add or remove a new Plan or benefit option,
- there is a change in your Benefit Amount, for example when your Benefit Amount increases (including through the Inflation Protection Benefit and Guaranteed Future Insurability Benefit),
- a discount no longer applies or changes because you varied your Policy, or another policy with us;
- government duties or charges change, or
- we change our premium rates or Policy fee.

Premiums for your Policy may change if there are any variations to other Accelerated Protection plans or policies you hold or have cover under. This includes, but is not limited to, the following variations – increases or decreases in sums insured, addition or cancellation (including due to non-payment of premium) of other plans or policies. When determining premiums, we take into account a number of factors which may include the number or type of policies or plans that you hold or have cover under.

The cost of your cover is not guaranteed to remain the same each year. It can change for both stepped and level premium cover. In the past we have changed the premium rates used to calculate the cost of cover and Policy fees, including changing the premium rates we use to determine level premiums. The Policy fee is included as part of each premium. If we change the premium rates or Policy fees, you will be advised of the change to your premiums at least 30 days before the change takes effect.

Premium loadings

In some cases cover may be subject to conditions such as a Premium Loading. A premium loading will mean that you pay a higher premium for your cover. This is usually because of certain health and lifestyle factors or your occupation which may increase our risk to provide you cover.



Paying your premiums

Your cover only continues while premiums are up to date. Life insurance is an insurance policy, not a savings plan. In this sense, it works in the same way as many other insurances, such as car insurance. If you stop paying, your cover will end and there will be no refund of any of the money you've paid in premiums. Once your cover ends you will not be able to make a claim. Premiums can generally be paid monthly, quarterly, half-yearly or annually by direct debits from your bank account, Visa or Mastercard.

Cancelling your cover

You have the benefit of a 30-day 'cooling off' period which means you can take out cover and if you change your mind or cancel the policy within 30 days, we'll provide you a full refund. If you cancel your cover after the first 30 days (the cooling off period), there will be no refund of money you've paid. For full details on this, please see the PDS.

You can cancel your cover at any time, however once your cover is cancelled you will not be able to make a claim.

What if i can no longer afford the cost of my insurance?

To keep cover affordable, TAL offers a number of options to our customers. We recommend if our customers are concerned about losing their cover that they contact us.

As life insurance is an insurance policy and not a savings product, if you don't keep your premium payments up to date, you may not get anything back – as is the case for many insurance policies. If you are worried about your ability to afford your premium, please call us and we will try to help find a way for you to maintain your cover.

What is the Life Insurance Code of Practice?



TAL is committed to the Life Insurance Code of Practice (the Code). The Code outlines the life insurance industry's key commitments and obligations to our customers, ensuring that we act with honesty, fairness and transparency.


For more information on the Code, please visit tal.com.au/code-of-practice.

If you have any questions about the cover you have taken out or the information provided here, please give us a call on **1300 209 088** between 8am and 6pm (AEST) Monday to Friday. We're happy to step you through your Policy and answer any questions you might have.

FOR MORE INFORMATION:

 Call TAL on 1300 209 088

 Email us at customerservice@tal.com.au

 Visit tal.com.au